

Business Analysis Services

E X N I H I L O

TRANSFER PRICING & BUSINESS ANALYSIS

Our solutions

What do we do?

- ✓ We are eliciting the actual needs of stakeholders in order to determine underlying issues and causes;
- ✓ We gather insights and formulate strategies in order to achieve organizational goals;
- ✓ We help businesses gather, structure and secure the data necessary to drive revenue, increase profit margins and enhance competitiveness;
- ✓ We optimize and/or automate the data to management information process;
- ✓ We align the designed and delivered solutions with the needs of stakeholders;
- ✓ We deliver real-time information for real-time decision making;
- ✓ We stimulate collaboration and continuous improvement.

This will create increased transparency and insight about the performance of the organization in relation to the strategy and possible improvements. It enables you to be more in control and to spend more time on analyzing the information and defining actions and less time on gathering and creating.

These actions will result in increased shareholders value by:

- ✓ Increased profitability;
- ✓ Lower working capital;
- ✓ Improved cashflow;
- ✓ Higher return on investments;
- ✓ Higher productivity;
- ✓ Reduced inefficiencies and waste;

What exactly is business analysis?

Business analysis is the practice of enabling change in an enterprise by defining needs and recommending solutions that deliver value to stakeholders. Business analysis enables an enterprise to articulate needs and the rationale for change, and to design and describe solutions that can deliver value.

Business analysis is performed on a variety of initiatives within an enterprise. Initiatives may be strategic, tactical, or operational. Business analysis may be performed within the boundaries of a project or throughout enterprise evolution and continuous improvement. It can be used to understand the current state, to define the future state, and to determine the activities required to move from the current to the future state.

Why do you need a business analysis specialist?

More organizations aim to increase shareholders value. In today's complex business environment, an organization's adaptability, agility, and ability to manage constant change through innovation determines the success. Traditional methods may no longer lead to reaching objectives especially when economic conditions are unfavorable. Turning toward data-driven decision making will help organizations realize increased value. Business analyst have extensive knowledge and experience in these fields and help the organizations make the needed changes.

What do we offer

As the vital link between a firm's information technology capabilities and its business objectives, our skilled business analysts contribute to the profitability of companies. We help you seize opportunities presented by a rapidly changing marketplace, by preparing you with the tools and skills modern organizations need to remain competitive.

We optimize processes and the flow from data to management information. We present information with appropriate breadth and level of detail based on each stakeholder's role. We plan to ensure the approach is at a level of detail to add value without excessive overhead. We make sure that the requirements for reuse of information/reports are accessible and structured in a manner that supports their reuse and will save an organization time, effort, and cost. Our agile business analysis approach ensures that information is available at the right level of detail at the right time.

This is ensured by:

- ✓ understanding enterprise problems and goals,
- ✓ analyzing needs and solutions,
- ✓ devising strategies,
- ✓ driving change, and
- ✓ facilitating stakeholder collaboration.

We do not only have the tools readily available but have the know-how and skills to use the right tools for the right purpose.

Why Ex Nihilo

Global network, international experience, industry expertise

With offices in the Netherlands and USA (Raleigh, North Carolina) we serve customers worldwide with a focus on the US, Dutch and German market. We help our customers getting the job done in a pragmatic and flexible way.

Satisfied customers are important to us. We deliver high quality services and always aim to create a win-win situation. Our specialist each have over 10 years of experience in different industries and keep their knowledge up to date by continuous education.

Ex Nihilo is part of a worldwide organization with over 2000 specialists.

We keep it simple, we serve you well or we don't serve you at all. We aim to make the process as efficient and cost effective as possible.

Information

Next to Business Analysis, we offer services in the field of:

- ✓ Transfer Pricing;
- ✓ Value Chain Analysis;
- ✓ Analytics Translator;
- ✓ Tax Software Solutions.

If you would like to learn more about our services and our company, please contact us. We are more than happy to tell you more and we love to learn more about your company. A first meeting is of course free of charge.



Ex Nihilo is a member of TPA Global.

TPA Global is a global alliance network that provides international businesses with integrated and value-added solutions in improving financial performance, operational efficiency and strategic development.

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EXNIHILO

TRANSFER PRICING & BUSINESS ANALYSIS

4242 Six Forks Rd - Suite 1550

Raleigh NC - 27609 - USA

+1(984) 220 82 44

Schorpioenstraat 298 - 3067 KW

Rotterdam - The Netherlands

Oranjesingel 2 - 6511 NS

Nijmegen - The Netherlands

+31 (0)85 273 36 38

robert@ex-nihilo.eu

www.ex-nihilo.eu

www.ex-nihilousa.com